

State of New York

Equipment Maintenance Program

Contact Information:

The Remi Group New York State Account Director: Laura Barclift at lbarclift@theremigroup.com
The Remi Group New York State Account Manager: Mike Marquette at mmarquette@theremigroup.com

Overview:

The New York State (NYS) Equipment Maintenance Program (EMP) is a proven alternative to Original Equipment Manufacturer and Third Party service agreements. The program enables you to reduce the annual cost of maintaining equipment, improve management of equipment servicing, and enhance tracking of maintenance events and costs.

NYS EMP Highlights:

- Cost Reduction** – Reduces your current maintenance contract costs by up to **26%**.
- Equipment Tracking** – The Remi Online system allows you to easily add and remove covered equipment while maintaining a detailed maintenance log.
- Vendor Choice** – Continue using your current vendor, choose another desired vendor, or ask The Remi Group (Remi) to locate a qualified, certified, responsive service vendor.

Examples of Eligible Equipment:

- | | | |
|---|---|--|
| <input type="checkbox"/> Security Systems | <input type="checkbox"/> Mailing Systems | <input type="checkbox"/> Audio/Visual Systems |
| <input type="checkbox"/> Fire Alarm Systems | <input type="checkbox"/> Laboratory/Scientific | <input type="checkbox"/> <i>And many other types of electronic equipment</i> |
| <input type="checkbox"/> Office Automation | <input type="checkbox"/> Information Technology | |

Four Easy Steps to Get Started:

1. Provide Remi, New York State's EMP Program Provider, with copies of your current vendor equipment maintenance contract, including pricing and the terms and conditions. If you do not have current vendor contracts, you can send a list of the equipment you would like quoted, listing the manufacturer, model number, serial number, and location. This allows Remi to match your existing coverage levels and provide you with an accurate quote.

Copies of the vendor equipment maintenance service agreement documentation should be mailed to:

The Remi Group
11325 N Community House Road, Suite 300
Charlotte, NC 28277

Or scanned and sent to: NYEMP@theremigroup.com

2. Remi will analyze your current contracts, determine eligibility, and create a proposal/quote for your review.
3. Remi will present the proposal specifying the cost savings and coverage level details.
4. You decide to move forward with an EMP service agreement with Remi.

The Remi Group in partnership with New York State looks forward to offering you an equipment maintenance service program at a significant discount from your current vendor contract costs!

